

Sourcing and Acquisitions



A F F I N I T Y



Sourcing and Acquisitions

Our Sourcing and Acquisition services are simple and effective. Once you have chosen Affinity to assist you with the purchase of your aircraft, one of our experts will meet with you in person to ascertain your budget and specific needs and then go on to research the best options for you that are on and off market.

You will be provided with a complete and accurate market survey to determine aircraft prices and true market value, tailored to your individual requirements.

Our expertise and connections enable swift results and responses from the market. Once the criteria for the desired aircraft is agreed, a time scale is set and the sourcing tasks such as visual inspections and initial records reviews shall begin.

Affinity qualify all leads before advancing into any negotiations to make sure that every specification we bring to you is accurate and will fit your requirements. We will review all initial records and inspect each prospective

aircraft ourselves before presentation. This policy ensures that the aircraft is accurately represented to prospective buyers and there are no hidden surprises. We would never recommend an aircraft to you that we wouldn't purchase ourselves.

Once we have sourced and presented the right aircraft to suit your needs we assist with all contract terms and negotiations and will act for you as first point of contact for any third party involvement. All communications relating to your aircraft are given to you in a timely manner. We have experts who will help with any taxation advice, the oversight of pre buy and any registration requirements that may be required, keeping the purchase as simple and issue free as possible.

Once the negotiations and purchase are finalised and all requirements fulfilled we will assist in delivering your new aircraft to you anywhere in the world so you can have peace of mind that the transaction is entirely complete. This is the Affinity way.





Aircraft Sales and Acquisitions The Affinity Way

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